



Avalis Financial Intelligence - extracting wisdom from Sage

Introduction

Are you frustrated at the difficulty of accessing, reporting and analysing the data in your Sage system? Is the production of meaningful management accounts a monthly painful experience for you? Do you wish you could understand the underlying trends and causes in the changing performance of your business? Would you like to effortlessly share your data in Sage with other managers anywhere in the World?

Avalis Financial Intelligence for Sage

Then it's time to sign up for Avalis Financial Intelligence for Sage (AFIS). Specially developed for Sage users, AFIS takes the best-of-breed business intelligence application and makes it available to Sage users, to enable them to simply, quickly and cost effectively exploit the data in their system over the internet. AFIS is based on Oracle Financial Analyzer, which is used by over 2,000 major corporations globally for management information, monthly reporting, budgeting, forecasting and planning. Now AvalisBI has made this powerful application available to Sage users at a fraction of the normal cost. Users can automate the production of their monthly management accounts, use in-depth easy-to-use analytical tools and share them with an unlimited number of senior managers who can access them any time, any place over the internet. With no licences to buy or expensive IT investment required, a quick set-up and low monthly hosting fee make this one of the most significant breakthroughs for Sage users for a long time.

How it works

AvalisBI connects with your Sage database and extracts the essential financial data from it. It then transforms this data and puts it into an Oracle multidimensional database designed to provide quick responses to complex queries. The standard reporting and analysis features are then available for end-users to login over the internet and interrogate the data to get the answers they need to run the business better. Data can be updated monthly, weekly or even daily. Users can get the answers they want without needing any involvement from IT or finance. Simple, powerful, effective and guaranteed to pay for itself from day one.

Business Intelligence – why do I need it?

At its simplest business intelligence is about having dynamic reports on the parts of the business you are interested in. So for example for a sales manager it's about who are my best and worst customers, which ones have got better and provided the most value to the business. To understand which products and territories have performed best, what the trend is and why. It's also about providing analytic tools to enable the user to understand the reasons for over and under performance and more importantly where action needs to be focused. To have everyone looking at the same data and be free to explore the underlying trends and causes without drowning in the detail. All this is invaluable in today's competitive market place. Why should only the large corporations be able to deploy such powerful applications? Isn't it time that **you** should benefit too?

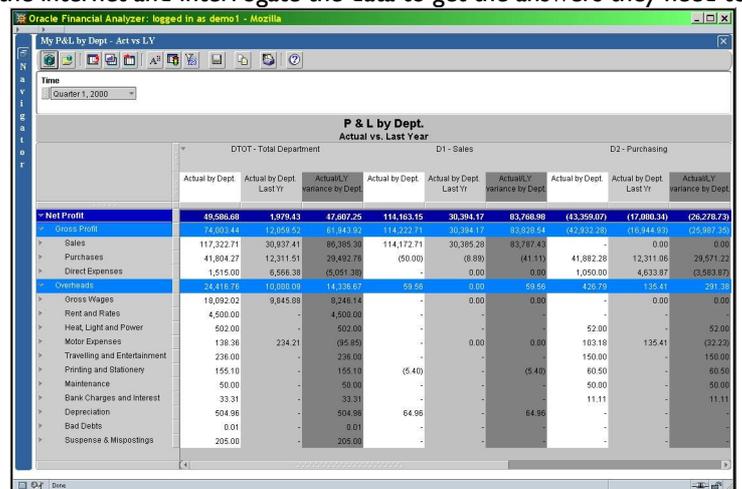


Figure 1 : Dynamic AFIS P&L report

Avalis Financial Intelligence for Sage – Features & Benefits

Feature	Benefit	Line 50	AFIS
General features			
Access your data over the internet	No need to wait for updated reports from finance or IT. Understand the business better and make better decisions quicker.	✗	✓
Automate production of monthly management accounts	Save on expensive accounting department time.	✗	✓
Reports in colourful user-friendly easy-to-understand format	Better communication, understanding and decision making.	✗	✓
Fully scalable system	Unlimited no. of users with no degradation of performance.	✗	✓

Feature	Benefit	Line 50	AFIS
Provided as a remote, secure, hosted service	No expensive licences to buy, no expensive IT investment to make or internal resources to set-up and maintain.	x	✓
Standard Reporting features			
Drag and drop re-orientation of reports	Quickly change report on screen to meet your exact requirements.	x	✓
Hierarchies	Can navigate through large amounts of data easily and quickly.	x	✓
Drill down on hierarchies	Can clearly see the important figures at summary level and be able to drill down hierarchies to explore underlying causes.	x	✓
Colour coding & traffic light reports	Make exceptions immediately obvious.	x	✓
Multiple page reports	No need to regenerate report to change view.	x	✓
Advanced selection tools	No need to regenerate report to change view, find the data you want immediately.	x	✓
Exception and ranking reports	Identify problem area and top/bottom performers.	x	✓
Use natural business names	No need to learn complex database terminology.	x	✓
Change any report data into a graph	Instantly obtain graphical view of information.	x	✓
One-click export to Excel	For taking a subset of any data effortlessly into Excel.	x	✓
Avalis Financial Intelligence features			
Combined budget, actuals and forecast data with variances, cumulatives, YTDs and comparatives	Provides context and basis of comparison of monthly performance with detailed explanation for over and under achievement.	x	✓
Drill to detail	Seemlessly investigate causes of variances by examining underlying journal detail.	x	✓
Full department analysis	Report any data coded by department across department. e.g. P&L or Expenses by department.	x	✓
Make selections based on department	Report on individual departments, or groupings of departments (see 'Hierarchies & sub-totals' above).	x	✓
Unlimited full history retained	Comparative reporting immediately available - no need to restore backups in order to perform comparative reporting	x	✓
Budgeting by department supported	Enable budgeting and subsequent monitoring at responsibility level.	x	✓
Allocations	Powerful modelling of costs, expenses and revenues.	x	✓
Advanced customer payment analysis	Identify best customers based on payment history and invoice value.	x	✓
Advanced supplier payment analysis	Identify best suppliers based on spend and maximize discounts.	x	✓
Individual reports for different users	Enable users to see just the information that they are interested in.	x	✓
Fully customisable	Any special requirements can be built in	x	✓

About AvalisBI

AvalisBI builds and delivers enterprise applications as scalable online services. Based on award-winning BI applications from Oracle. Our solutions provide integrated online business reporting and analysis of management and strategic information, across organisations, helping them to meet the complex challenges of today's business world. With AvalisBI solutions there is no traditional software to buy, install, upgrade or maintain, and companies see immediate benefits.




UK Office

Avalis Business Intelligence
Suite 205
The Spirella Building
Bridge Road
Letchworth Garden City
Herts. SG6 4ET

Tel : (+44) 1462 476078
sales@avalisbi.co.uk
www.avalisbi.co.uk